

Message Text

UNCLASSIFIED

PAGE 01 LA PAZ 01565 012023Z
ACTION ARA-10

INFO OCT-01 EB-08 ISO-00 /019 W
-----020549 097741 /21

R 012005Z MAR 77
FM AMEMBASSY LA PAZ
TO SECSTATE WASHDC 4290
INFO USDOC WASHDC

UNCLAS LA PAZ 1565

E.O. 11652: N/A
TAGS: BENC, BL
SUBJ: MAJOR PROJECT: VIRU-VIRU AIRPORT

REF: 76 LA PAZ 9112, STATE 33984

1. MJ. AROLDO CORTEZ DIRECTOR OF AASANA AND DIRECT SUPERVISOR
AND PRESIDENT OF THE EVALUATION COMMITTEE FOR THE VIRU-VIRU
AIRPORT PROJECT INFORMED US FOLLOWING:

AN EVALUATION ECOMMITTEE WAS ESTABLISHED BY GOB ON DECEMBER
17, 1976 TO REVIEW AND PREQUALIFY THE PROPOSALS PRESENTED
BY EIGHT FOREIGN FIRMS. FINANCIAL PACKAGE OFFERED IS PRIMARY
CRITERION BEING USED TO RATE AND PREQUALIFY PROPOSALS.

2. FIRMS WHICH HAD BEEN PREQUALIFIED IN RANK ORDER ARE:

1. NISHO IWAI - JAPAN
2. ITALCONSULT - ITALY
3. LINBECK - USA
4. AUSTIN-ALITALIA (GROUP 2A) - USA
5. CONSAC - BRAZIL
6. UNKNOWN - ENGLAND
7. UNKNOWN - ARGENTINA
8. UNKNOWN

3. THE EVALUTATION COMMITTEE WILL MEET INDIVIDUALLY WITH ALL
PREQUALIFIED FIRMS IN ORDER TO IMPROVE PRELIMINARY OFFERS.

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DISCUSSIONS WILL BEGIN WITH THE JAPANESE FIRM. MJ. CORTEZ
INDICATED THEY ARE STRONG FRONT RUNNERS BECAUSE OF FAVOR-
ABLE FINANCIAL PROPOSAL. PROPOSAL OFFERS US\$ 65 MILLION AT
INTEREST RATE OF 4.5 PCT PER YEAR WITH A FIVE YEAR GRACE PERIOD
AND TWENTY FIVE YEARS REPAYMENT. DISCUSSIONS WITH JAPANESE
FIRM WILL PROBABLY LAST UNTIL BEGINNING OF MAY, 1977.
CONSTRUCTION WILL NOT BE TENDERED AS GOB INTENDS TO AWARD

PROJECT ON "TURN KEY" BASIS. ITALCONSULT, THE ITALIAN
FIRM, 2ND PREQUALIFIED, WAS ALSO THE PROJECT DESIGN ENGINEER.

4. IN ORDER TO MEET WITH LOCAL COMMERCIAL REGULATIONS AND TO
FOLLOW-UP PROJECT STATUS, WE RECOMMEND AUSTIN NOMINATE LOCAL
REPRESENTATIVE.
BEAL

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 01-Mar-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770071-0331
Format: TEL
From: LA PAZ
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t197703106/aaaadpmy.tel
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Litigation Code IDs:
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Litigation History:
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Office: ACTION ARA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 76 LA PAZ 9112, 77 STATE 33984
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29-Dec-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2952786
Secure: OPEN
Status: NATIVE
Subject: MAJOR PROJECT: VIRU-VIRU AIRPORT
TAGS: BENC, BL
To: STATE
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/5b0628ad-c288-dd11-92da-001cc4696bcc
Review Markings:
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